

| Formed | December 2020 |
|--------------------|--|
| Services | Estate planning. No nonlegal services. |
| Ownership | 50% nonlawyer, 50% lawyer. Each owns 50% interest through incorporated entity (Kent Phelps, PLC and Leola Marketing, LLC) |
| Decision making | Jeffrey Junior (nonlawyer) and Stephen Kent Phelps (lawyer) share decision making authority in operations. Phelps has decision making relating authority pertaining to legal services. |
| Compliance lawyer | Stephen Kent Phelps, admitted to practice in Arizona in 1996 and practices exclusively in estate planning. No disciplinary issues. |
| Related businesses | Exclusive referral relationship between Trajan Estate, LLC and Trajan Wealth, LLC. License conditional on producing informed consent document satisfactory to CLD. |
| Policy Objectives | Promoting access to legal services Encouraging an independent, strong, diverse, and effective legal profession |



| Formed | 2017 as Payne Huebsch (rebranded following ABS licensure) |
|--------------------|---|
| Services | Intends to offer legal services and accounting and tax services. |
| Ownership | 50% nonlawyer; 50% lawyer (owned through entities Huebsch Financial LLC, wholly owned by Chad Huebsch and Payne Law, PLC wholly owned by Michael Payne) |
| Decision making | Mike Payne and Chad Huebsch share decision making authority in the ABS |
| Compliance lawyer | Michael Payne, admitted in 2012 and is also a certified public accountant who is engaged in the practice of law and accounting. No disciplinary issues. |
| Related businesses | No related businesses after ABS licensure (previous referral relationship between Payne Law and Huebsch Financial) |
| Policy Objectives | Promoting access to legal services |



| Formed | MLR formed in 2014 and Ashton Law formed in 2013. |
|--------------------|---|
| Services | Provides accounting and tax services and will add legal services in trusts, probate, and corporate transactions. Also plans to add financial planning services through a Registered Investment Advisor. |
| Ownership | > 50% nonlawyer owned; 2/3 nonlawyer (Mary Lue Reha and Kevin McCloud); 1/3 lawyer (Edwin "Ted" Ashton) |
| Decision making | Ashton, Reha, and McCloud share decision making pursuant to operating agreement |
| Compliance lawyer | Edwin "Ted" Ashton, admitted to practice in 2013 and has been providing legal services through Ashton Law, PLC which will cease operations upon licensure of MLR. No disciplinary issues |
| Related businesses | No related businesses. MLR and Ashton Law had referral relationship prior to ABS licensure. Will maintain separate computer systems and obtain informed consent before sharing client information. |
| Policy Objectives | Promoting access to legal services |



| Formed | KWP Estate Planning formed in April 2021 (submitted original application March 2 and substitute July 2) |
|--------------------|---|
| Services | Estate planning. No nonlegal services. |
| Ownership | 50% nonlawyer (and owner of related business); 50% lawyer |
| Decision making | John Hagensen (directly and indirectly through Keystone Wealth Partners) and Leah Ellsworth |
| Compliance lawyer | Leah Ellsworth, admitted to practice in Arizona 2014, experienced in estate planning. No disciplinary issues. |
| Related businesses | Keystone Wealth Partners, LLC; Keystone Tax, LLC. License conditional on producing informed consent and engagement letters satisfactory to CLD. |
| Policy Objectives | Protecting and promoting the public interest Promoting access to legal services |



| Formed | August 2021, upon licensure (filed application May 7) |
|--------------------|--|
| Services | Business law. No nonlegal services. |
| Ownership | >50% nonlawyer ownership (initially 2/3 interest not yet assigned; 1/3 lawyer owned. No ownership of10% or more without update) Traditional law firm seeking outside investors. |
| Decision making | Andy Kvesic (including through aEngage, LLC), Jon Frutkin; Board action requires affirmative vote of 1/3 lawyer owner; both lawyers, admitted in multiple states, no disciplinary issues reported |
| Compliance lawyer | Jonathan Frutkin, first admitted 1998 (Ohio), admitted in Arizona 2008, also NY (2015) experienced attorney, author and entrepreneur. No disciplinary issues. |
| Related businesses | None |
| Policy Objectives | Protecting and promoting the public interest Promoting access to legal services Encouraging an independent, strong, diverse and effective legal profession Promoting and maintaining adherence to professional principles |

SINGULAR LAW GROUP &

| Formed | August 2021, upon licensure (filed application March 22) |
|--------------------|--|
| Services | Subscription based, online bilingual legal services. Flat fee transactional, and limited scope legal services. Will also offer mediation. |
| Ownership | >50% nonlawyer ownership upon licensure (60% nonlawyer (Justice Forward); 40% lawyer (Juetten Law)) |
| Decision making | Mary Juetten, Allen Rodriguez (through Justice Forward) |
| Compliance lawyer | Mary Juetten, admitted in 2018, admitted in Arizona in 2020; experienced entrepreneur prior to and after earning law degree. No disciplinary issues. |
| Related businesses | Traklight, Inc, One400 for software and marketing support, no referral relationship |
| Policy Objectives | Promoting access to legal services Advancing the administration of justice and the rule of law |



| Formed | October 2020 (filed application July 6) |
|--------------------|---|
| Services | Online estate planning. No nonlegal services. |
| Ownership | <50% nonlawyer owned (10% nonlawyer (marketing professional); 90% lawyer) |
| Decision making | Ryan Crandall, Jeff Crandall, John Powers (marketing/COO) |
| Compliance lawyer | Ryan Crandall, first admitted 2011 (Idaho), 2021 Arizona (2018 Washington). No disciplinary issues. |
| Related businesses | Crandall Law (legal services only, no non-lawyer ownership) |
| Policy Objectives | Promoting access to legal services |



| Formed | November 2020 (filed application April 22) |
|--------------------|---|
| Services | Personal injury and mass tort cases. No nonlegal services. |
| Ownership | >50% nonlawyer owned (90% nonlawyer marketing/advertising; 10% lawyer). |
| Decision making | Stephanie Long, Mark Rinehart, Mark Sullivan; lawyer has sole decision-making authority relating to legal matters |
| Compliance lawyer | Stephanie Long; admitted 2001, admitted in Arizona 2021; founder and managing partner of Long Law Group since 2003. No disciplinary issues. |
| Related businesses | Key Contacts, LLC (no referral relationship) |
| Policy Objectives | Promoting access to legal services |

LEGALZOOM

| Formed | LZ Legal Services, LLC formed March 2021, application filed May 17, 2021 |
|--------------------|---|
| Services | Legal services in Arizona and the United States Patent and Trademark Office |
| Ownership | 100% entity owned by LegalZoom.com, Inc. |
| Decision making | James Peters, Managing Director Pulse Global Services, admitted in California 2003 and England and Wales, 2013; experienced ABS executive; no reports of discipline. Nicole Miller, General Counsel LegalZoom and UK ABS board member, admitted in California 2013, no reports of discipline. Richard Preece, COO of LegalZoom. |
| Compliance lawyer | Don Bivens, admitted to practice in Arizona in 1977; no reports of discipline. |
| Related businesses | LegalZoom.com, Inc.; LZ Enterprises, LLC; and Pulse Global Services |
| Policy Objectives | Promoting access to legal services Advancing the administration of justice and the rule of law Encouraging an independent, strong, diverse, and effective legal profession; and Promoting and maintaining adherence to professional principles |



| Formed | February 2020, application submitted March 17, 2021 |
|--------------------|---|
| Services | Traditional legal services in personal injury and workers compensation law using proprietary technologies. |
| Ownership | 100% entity owner Esquire Holding, LLC; with indirect lawyer ownership of 3 partners of Steinger, Greene, and Feiner law firm with economic interests of more than 10%; traditional firm seeking outside investment. |
| Decision making | Richard Stagg, and Esquire Holding, LLC have decision making authority. |
| Compliance lawyer | Richard Stagg, admitted to practice in Arizona in 1980; no reports of discipline |
| Related businesses | Steinger, Greene & Feiner law firm. |
| Policy Objectives | Protecting and promoting the public interest Promoting access to legal services Advancing the administration of justice and the rule of law Encouraging an independent, strong, diverse, and effective legal profession; and Promoting and maintaining adherence to professional principles |



| Formed | November 2020, filed application February 18, 2021, substitute application filed August 20, 2021. |
|--------------------|--|
| Services | Legal services in immigration law. No nonlegal services. |
| Ownership | 51% nonlawyer ownership (Jim Hill); 49% lawyer ownership (Elias Mendoza) |
| Decision making | Jim Hill and Elias Mendoza each has decision making authority. Attorney, Mendoza, retains all decision-making authority in legal matters. |
| Compliance lawyer | Elias Mendoza; admitted to practice in Arizona through AOM 2021, also admitted in Washington in 2011 with no reports of discipline. |
| Related businesses | Mendoza currently provides legal services through Mendoza & Campos. There will be no referral relationships and Mendoza will phase out practice through this firm. |
| Policy Objectives | Promoting access to legal services Promoting and maintaining adherence to professional principles |



| Formed | Wall and Olson formed January 28,2021 application filed March 26, 2021. |
|--------------------|---|
| Services | Secure, remote online legal services in the areas of mass torts, veterans' rights, and sexual abuse. No nonlegal services. |
| Ownership | 50% nonlawyer, 50% lawyer (through Stephen M Wall Revocable Trust) |
| Decision making | Stephen Wall, Mark Olson are authorized persons with decision-making authority. Stephen Wall will retain decision making for legal issues. |
| Compliance lawyer | Stephen Wall, admitted in Arizona 1998, also admitted in DC in 2001 (inactive). No reports of discipline |
| Related businesses | Law Offices of Stephen M. Wall, PLLC and Wall Law Offices are separate entities through which Wall provides legal services; Adwire Media is a separate entity operated by Mark Olson. There are no referral relationships. |
| Policy Objectives | Promoting access to legal services Advancing the administration of justice and the rule of law Encouraging an independent, strong, diverse, and effective legal profession; and Promoting and maintaining adherence to professional principles |



| Formed | Subsidiary formed June 2, 2021 |
|--------------------|---|
| Services | Legal services in general corporate matters |
| Ownership | > 50% nonlawyer owned by Elevate Services, Inc. (100%) |
| Decision making | Patrick Lamb, Nicole Auerbach, Steven Harmon, Simon Heyrick, John Croft, Liam Brown through The Dana and Liam Brown Living Trust, T-Shaped Investors, LLC, and Elevate Services. |
| Compliance lawyer | Patrick Lamb, admitted in Arizona in 2021, Illinois 1982, UK SRA regulated lawyer 2015; no reports of discipline. |
| Related businesses | Elevate Services, Inc., ElevateNext Law, ElevateNext UK |
| Policy Objectives | Promoting access to legal services Advancing the administration of justice and the rule of law Encouraging an independent, strong, diverse, and effective legal profession; and Promoting and maintaining adherence to professional principles |

Hive Legal, LLC

| Formed | September 2, 2021 |
|--------------------|---|
| Services | Traditional legal services delivered through online platform with particular focus in estate planning |
| Ownership | <50% nonlawyer owned (49% nonlawyer marketing professional; 51% lawyer) |
| Decision making | Peter Robinson (compliance lawyer) retains all decision-making authority for legal services and will review all marketing promotions and advertising materials. |
| Compliance lawyer | Peter Robinson; admitted to practice in Arizona in 2020 and Utah in 2017. No issues of discipline in either state. |
| Related businesses | API Law |
| Policy Objectives | Promoting access to legal services Promoting and maintaining adherence to professional principles |



| Formed | July 2021 |
|--------------------|---|
| Services | Immigration law, no nonlegal services |
| Ownership | >50% nonlawyer; wholly owned by Andrew Haywood |
| Decision making | Andrew Haywood and Natalia Artemieva |
| Compliance lawyer | Natalia Artemieva, admitted to practice in Arizona 2015, previously admitted in Tennessee in 2005, experienced immigration and commercial litigation attorney |
| Related businesses | No related businesses |
| Policy Objectives | Promoting access to legal services Protecting and promoting the public interest |

ABS Approvals as of December 2021

(by % nonlawyer ownership)

